

REQUEST FOR SEALED BID

City of Martinsville
P. O. BOX 1112
Martinsville, Va. 24114-1112

FAXES AND EMAILS NOT ACCEPTED

DIRECT

REPLY TO: KAREN MAYS, PURCHASING AGENT

For inquiries only: kmays@ci.martinsville.va.us

Quote F. O. B. Martinsville, VA.

This is an inquiry not an order. Please attach this page with any submittals. The City of Martinsville reserves the right to accept or reject any and all bids, to purchase any part of the whole of items bid upon, to waive any informalities, and to award this bid as determined to be the most advantageous to the City.

All sealed bids must be delivered to the Central Warehouse, 300 Fishel Street, Martinsville, VA 24112 or mailed to the P.O. Box 1112 address as listed at the top of form.

Bids are subject to the City's Purchasing Manual and Virginia Public Procurement Act.

Issue Date: 02/13/09		Reply Not later Than: 02/26/09 @ 2:00 PM		Date Delivery Requested:	
1. ABS Technology Architects			4. Embarq		
2. Troubadour			5.		
3. Cisco Resale			6.		
Quantity	Description			Unit Price	Amount
	Sealed bids will be received until 2:00 p.m. on Thursday				
	February 26 th , 2009, by the City of Martinsville to				
	contract with a firm to furnish the following:				
	Cisco Only – Equal Not Acceptable				
10 Ea	#AIR-LAP1524PS-A-KS, Aironet Access Point 1524				
	Mesh 802.11 a/b/g, 4.9 Public Safety, AC, FCC				
20 Ea	#AIR-ANT2480V-N, 2400-2483.5 MHz Public Antenna,				
	8.0dBi Omni Ant. w/N Connect				
20 Ea	#AIR-ANT5180V-N, 4900-5850 MHz Emergency Services				
	Antenna, 8.0 dBi Omni w/N Connect				
10 Ea	#AIR-ACCPMK1520, Cisco Aironet 1520 Series Pole				
	Mount Kit				
10 Ea	#AIR-PWRINJ1500-2. Cisco Aironet 1520 Series Power				
	Injector				
10 Ea	#SWLAP1520-10S-K9, 1520 Series AP Software Image				
	IOS				
Point of Shipment:		FOB: MARTINSVILLE, VA		Promised Delivery Date:	
		Freight Prepaid and Allowed			
Terms:		Quotation date:		Authorized Signature:	

276-403-5354

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Issue Date:		Reply Not later Than:		Date Delivery Requested:	
1.		4.			
2.		5.			
3.		6.			
Quantity	Description			Unit Price	Amount
	Bids will be publicly opened and read in the office of				
	the Purchasing Agent, Karen Mays, Central Warehouse				
	300 Fishel Street in Martinsville, Va. 24112-3248. Bids				
	may be hand delivered or sent by FedEx or UPS to the				
	Fishel Street address or may be mailed to the City of				
	Martinsville, Purchasing Department, PO Box 1112,				
	Martinsville, Va. 24114-1112. Place "Cisco Aironet"				
	and the bid opening date in the lower left hand corner				
	of the envelope.				
	The City reserves the right to accept or reject any and				
	all bids, to waive any informalities, and to award this				
	bid as determined to be in the best interest of the City of				
	Martinsville.				
	Quote F.O.B. Martinsville, Va. Freight prepaid and				
	allowed.				
Point of Shipment:		<u>FOB: MARTINSVILLE, VA</u>		Promised Delivery Date:	
		<u>Freight Prepaid and Allowed</u>			
Terms:		Quotation date:		Authorized Signature:	



NEGOTIATION

In the event the bid from the lowest responsible bidder exceeds available funds, the City may negotiate with the apparent low bidder to obtain a contract price within available funds. The procedures for such negotiations shall be as follows:

a. City, Engineer, and apparent low bidder together will review the project and attempt to find mutually agreeable proposed changes that will effectively reduce the cost of the project.

b. Apparent low bidder will present reasonably documented and substantiated proposed deductions in project cost for each potential project change, which will allow City to evaluate each proposed deduction.

c. The parties will attempt to negotiate and sign a reasonable contract for the entire project, the price of which does not exceed available funds.